



Real Estate One Academy

Whether you are new or an experienced sales agent, Real Estate One Academy offers a variety of quality classes and courses designed to help you build and maintain your real estate career.

Our instructors are not only friendly and respectful, but deliver instruction based on experience learned in the field. Our Southfield facility is not only beautiful, but offers a comfortable atmosphere conducive to adult education.

We invite you to compare us to other schools. We believe you will be very impressed that Real Estate One Academy has everything you need in order to achieve your desired career goals.

Pathways to success...

Pathways to Success is designed to instruct and inspire new licensees and recently transferred agents in the tools and techniques offered through the Real Estate One Family of Companies, ultimately leading to a profitable and rewarding real estate business. Agent entrepreneurs will learn to utilize the latest in Internet Technology, Agency Relationships, Contracts, Presentations, Negotiations, Foreclosures, HUD, Title, Mortgage, Insurance and other Affinity relationships. Prospecting and Marketing as well as Company Culture and Market Trends will be thoroughly discussed. Visiting speakers will introduce agents to options for growing their business. Students are encouraged to follow the 12 Module Path and participate in the online learning simultaneously. Every Monday 2 modules are presented for 6 weeks.

Online courses and webinars also available.